



WEBINAR: COVID-19 RELIEF

APR 6 @ 10 am | COS Downtown Restaurant, Service + Retail Businesses



Welcome + Webinar Tips



Marjorie Noleen

Marketing + Client
Relations Director

Webinar Facilitator

- Attendees are in listen-only mode.
- Handouts are available.
- Questions:
 - We will pause to answer questions periodically.
 - Ask using the question box.
 - You may also email questions to communications@skrco.com
 - There will be time for questions at the end as well.
- Webinar is being recorded and will be posted to: www.skrco.com/client-center/CoronavirusUpdates

Agenda



SKR+CO and Coronavirus Updates



Downtown Partnership Update

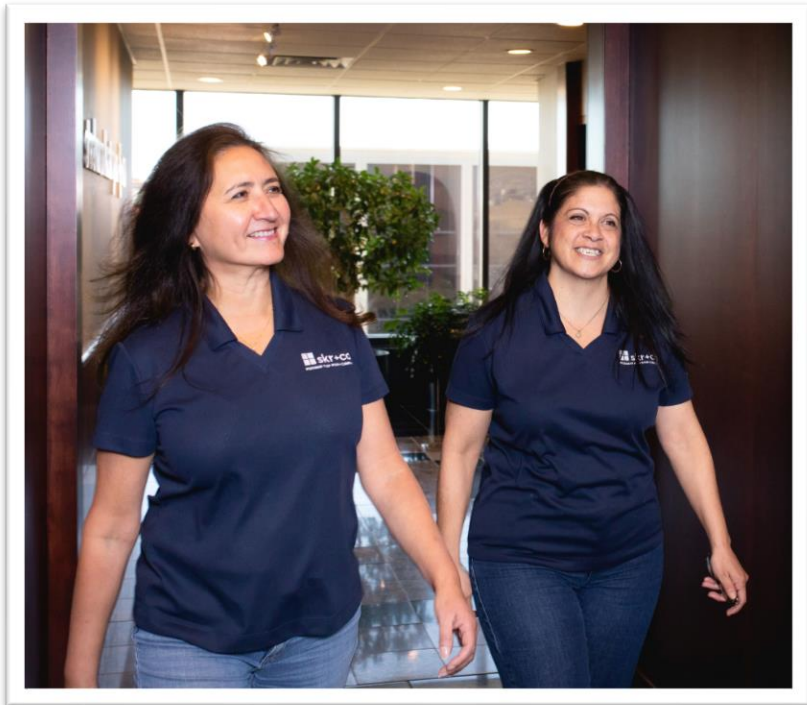


COVID Relief – Program Overview



Practical Applications for Restaurant,
Retail + Service Businesses

Stockman Kast Ryan + Company



- Business + Individual Tax
- Audit + Assurance
- Bookkeeping + QuickBooks
- Interim CFO Services
- Estate + Trust Planning
- Litigation Support
- Business Advising
- Business Valuations

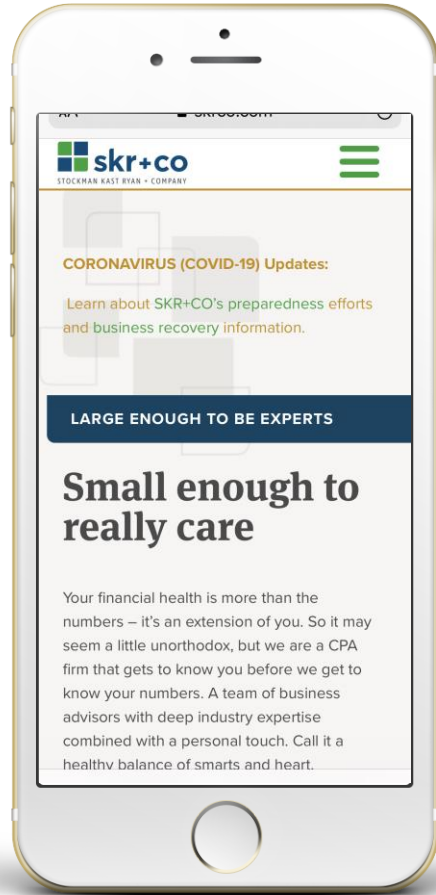
**A TOP ACCOUNTING FIRM,
MOUNTAIN REGION**

Accounting Today
2017, 2018, 2019, 2020

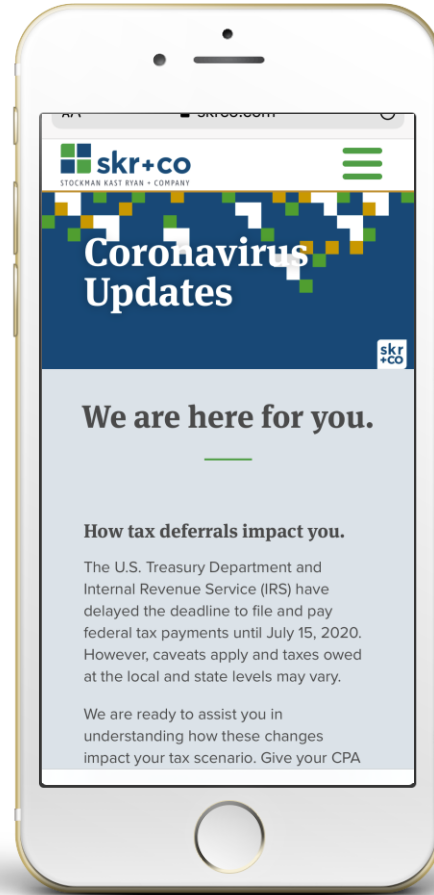
Committed to This Community



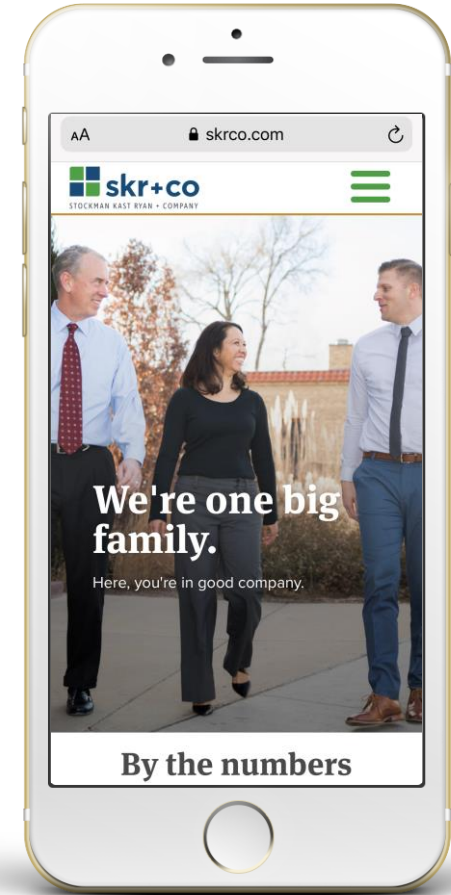
SKR+CO and Coronavirus Updates



Communication Channels



Coronavirus Updates



SKR+CO Operations

Today's Speakers



Susan Edmondson

President & CEO



Jordan Empey

Tax Partner



Trinity Bradley-Anderson

Managing Partner

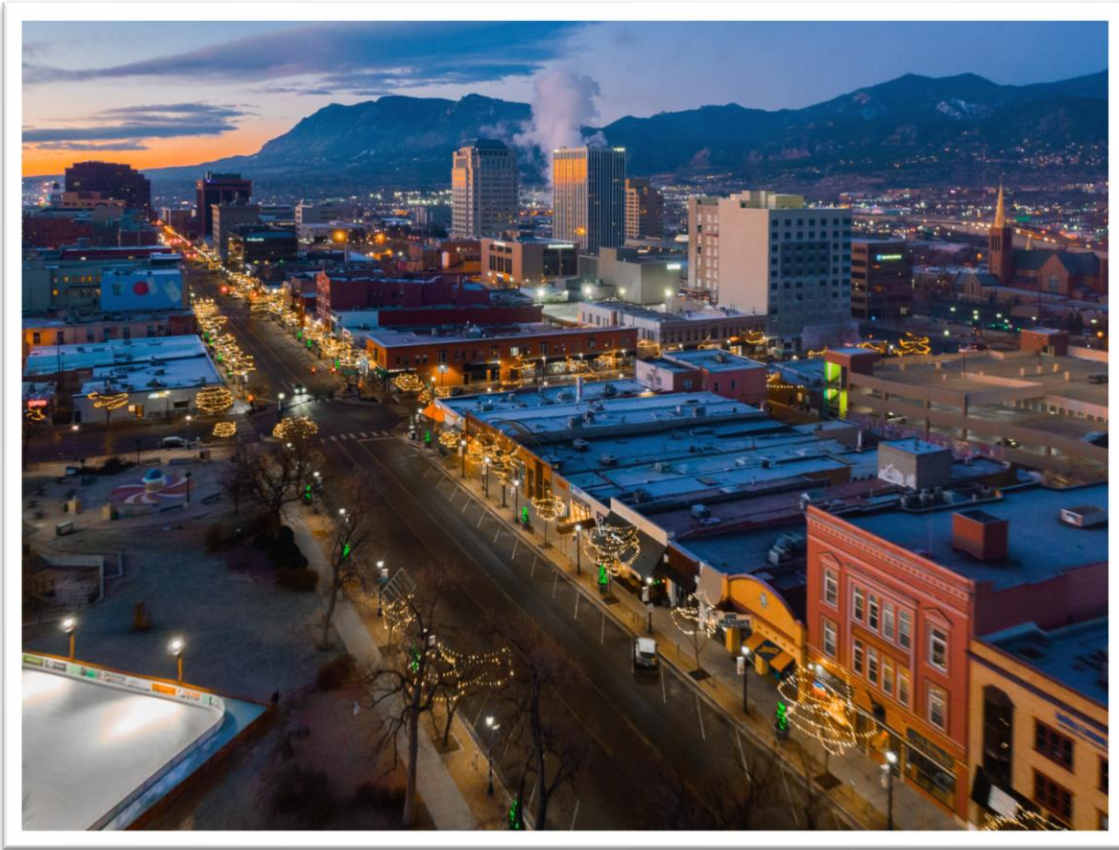




Downtown Partnership Update

Presented by: Susan Edmondson

Downtown Partnership Update



- President + CEO welcome
- Communications reminders
- Easter
- First Friday



Restaurants, Service and
Retail Businesses

COVID Relief Overview

Presented by: Jordan Empey, CPA

SBA Economic Injury Disaster Loan (EIDL)

- **Emergency Economic Injury Grants (EEJG)** provide an emergency advance of up to \$10,000 to small businesses and private non-profits harmed by COVID-19 within three days of applying for an **SBA Economic Injury Disaster Loan (EIDL)**.
- To access the advance, you must first apply for an **EIDL** and then request the advance.
- The advance does not need to be repaid under any circumstance, and may be used to keep employees on payroll, to pay for sick leave, meet increased production costs due to supply chain disruptions, or pay business obligations, including debts, rent and mortgage payments.

EIDLs, cont.

- Applications being accepted now on the **SBA website**
- Maximum Loan size \$2M, determined by SBA during underwriting
- Interest rate 3.75% for businesses and 2.75% for Not-For-Profits
- Repayment –Based on ability to repay, up to 30 years
- Interest is deferred for 12 months but does accrue
- Eligibility –Same 500 or less employee rules but also includes revenue limitations
- See Table of Size Standards <https://www.sba.gov/document/support--table-size-standards>

Economic Injury Disaster Loan

- Use of Funds –Operating Capital/ to meet payroll, pay accounts payable and fixed debt payments until situation improves
- Ineligible uses –Debt refinancing or Expansion of Business
- Credit / Underwriting –FICO Score > 570
- No Prepayment Penalties
- Personal Guarantees –Only on loans > \$200,000
- Collateral –May be required
- General Processing Information – Historically this took up at least 3 weeks. The process is supposed to be expedited
- New Quick \$10,000 amount which will be forgiven
- Otherwise no forgiveness provisions

EIDL, cont.

- **Businesses and private non-profits** suffering substantial economic injury in all 50 states, DC, and the territories may apply for an EIDL. Eligible employers with 500 or fewer employees include:
 - Small business concerns (including sole proprietorships, with or without employees)
 - Independent contractors
 - Cooperatives and employee owned businesses
 - Private non-profits
 - Tribal small businesses

EIDL, cont.

- To access the advance, you must first apply for an EIDL and then request the advance.
- EIDLs are **lower interest loans** of up to \$2 million, with principal and interest deferment available for up to one year, that are available to pay for expenses that could have been met had the disaster not occurred, including payroll and other operating expenses.

EIDL + EEJG + PPP

If I get an EIDL and/or an Emergency Economic Injury Grant, can I get a PPP loan?

- Whether you already received an EIDL **unrelated** to COVID-19 or you receive a COVID-19 **related** EIDL and/or Emergency Grant between January 31, 2020 and June 30, 2020, you **may also apply** for a PPP loan.
- If you ultimately receive a PPP loan or refinance an EIDL into a PPP loan, any advance amount received under the Emergency Economic Injury Grant Program would **be subtracted** from the amount forgiven in the PPP.

Chart is available on our website at skrco.com/client-center/CoronaVirus

SBA PPP and EIDL chart

Comparison of Current Options for SBA Covid-19 Related Loans.		
	SBA 7a CARES Act Loan known as the Paycheck Protection Program	EIDL (Disaster Loans)
Disclaimer	This is a top-line summary of the small business provisions in what we hope is the final version of the Coronavirus Aid, Relief, and Economic Security Act. This may change and is for informational purposes. Banks will need additional time to understand the regulations and processing procedures. Most banks will need at least another 5-10 days to be ready to accept applications.	Applications being accepted now.
General Program Description	Loans to help borrowers cover payroll costs and other working capital expenses not already covered by previous federal CV-19 relief laws. The program is meant to help employers keep their workers employed.	This first relief program is to be used Business applies direct to the SBA
How to Apply	Contact your SBA Banker (after 4/1/20)	https://www.sba.gov/funding-programs/disaster-assistance
Maximum Loan Size	\$10,000,000,	\$2,000,000
Other Comments regarding Loan Size	OR, an amount not to exceed the business borrower's total average monthly payroll for the previous year, excluding compensation above \$100k/employee x 2.5	Amount to be determined by SBA
Interest Rates	Not to exceed 4%	3.75% for Profit Businesses, 2.75% Not-for-Profits
Repayment Terms	Up to 10 years, 12 months of deferment on payments (assume interest accrues)	Based on ability to repay, up to 30 years Deferment for 12 months but interest does accrue
Eligibility Requirements	Businesses, start-ups, veterans organizations, and nonprofits with 500 employees or less or that meet the applicable size standard for the industry within which the organization operates and as provided by SBA, if higher; – Nonprofits receiving Medicaid reimbursements are not eligible. For businesses with more than one location, if it employs 500 or fewer employees per physical location; has under US\$500 million in gross revenue; and falls within the "accommodation and food services" sector under the North American Industry Classification System (NAICS), the business is eligible for loans. Sole proprietorships; and Independent contractors. There are exceptions for those in the food service or accommodations industry and have more than one location. The 500 employees is per location.	Same as Paycheck Protection Program and Based on applicant's credit score or alternative appropriate methods to determine ability to repay
Size Standards	https://www.sba.gov/document/support-table-size-standards	None
Funds Can be Used For	Employee Salaries, paid sick leave, paid medical leave or paid family leave. Costs related to continuation of group healthcare benefits during periods of leave. Mortgage payments and other debt obligations	Operating Capital / to meet payroll, pay accounts payable and fixed debt payments until the situation improves
Ineligible Use of Funds	Individual employee compensation over \$100,000, Compensation of an employee whose principal place of residence is outside the US and Sick and Family Leave wages covered under the Families First Coronavirus Response Act	Debt Refinance, expansion
Credit/Underwriting	Instead of determining repayment ability which is not possible during this crisis, bank is to determine whether the business was operational on February 15, 2020 and had employees for whom it paid salaries and payroll taxes or paid independent contractors.	FICO Score greater than 570
Pre-Payment Penalty	None	None
Personal Guarantees?	Waived temporarily ***	Only on loans over \$200,000 (Proposed change)
Collateral	Waived***	Applicants must pledge any available collateral, either business assets or personal assets. A loan request will not be declined solely on the basis of inadequate collateral.
General Processing Information	Yet to be determined	Processing generally will take at least 3 weeks from submission. SBA will mail documents to applicant within 5 days of approval. Borrower has up to 60 days to return to SBA, and within 5 days should receive the funds into their account.
***	Not entirely clear at this time	
Other	No double dipping from the EIDL for same purposes	

SBA's Payroll Protection Program (PPP) 101

- The Paycheck Protection Program provides small businesses with funds to pay up to 8-weeks of payroll costs including benefits.
- Funds can also be used to pay interest on mortgages, rent, and utilities.
- Loan can be forgiven (more on that later)

Payroll Protection Program (“PPP”): The Basics

- Restaurants, foodservice businesses, caterers and hotels that employ 500 or fewer employees **per physical location** of the business
 - Must operate under the 72 NAICS Code (Accommodation and Food Services)
- SBA affiliation standards are waived for:
 - Restaurants, foodservice businesses, caterers and hotels with less than 500 employees.
 - Franchises listed in the SBA’s Franchise Directory.
- In the absence of further guidance, it appears that each location qualifies for a loan.

Payroll Protection Program (“PPP”): The Basics

How Much Can I Borrow?

- Up to \$10MM, capped at the lesser of:
- \$10MM

OR

- 2.5 times average total monthly “**payroll cost**” incurred in the one-year period before the date on which the loan is made **plus** outstanding balance on Disaster Relief Loan (EIDL)
- If a business was not in existence during the 2019 period you can use 2.5 times the average monthly payroll between January 1 and February 29, 2020

What are the Terms?

- 1.00% fixed rate (updated of 4/3/20)
- Payments are deferred for 6 months; interest does accrue over this period
- Loan is due in 2 years; no prepayment penalty or fee if repay the loan early
- Applications opened April 3, 2020
- Applications for contractors and self-employed to open April 10, 2020

What is Included in Payroll Cost?

- Salary, wages, commissions.
- Payment of cash tip or equivalent (i.e., tips reported for W-2 purposes).
- Payment for vacation, parental, family, medical or sick leave.
- Allowance for dismissal or separation.
- Payment required for the provisions of group health care benefits, including insurance premiums.
- Payment of any retirement benefit.
- Payment of State or local tax assessed on the compensation of employees.
- For a sole proprietor or independent contractor: wages, commissions, income, or net earnings from self-employment, capped at \$100,000 on an annualized basis for each employee.

What is **NOT** Included in Payroll Cost?

- Salary, wages, commissions and tips in excess of an annual salary of \$100,000, as pro-rated for the period February 15, 2020 – June 30, 2020.
- Qualified sick leave wages for which a Families First Coronavirus Relief Act (FFCRA) credit is claimed.
- Qualified family leave wages for which a FFCRA credit is claimed.

SBA's PPP Loan Forgiveness

Can My Loan Be Forgiven?

- Loans will be forgiven as long as the loan proceeds are used to cover the following costs over the 8-week period after the loan is made:
- Payroll Costs
- Interest payments on mortgages
- Rent
- Utilities

AND

- Employee and compensation levels are maintained (see next slide)

How Do I Apply for Loan Forgiveness?

- Submit a request to the lender that is servicing the loan at the end of the 8-week period.
- Provide documents that verify:
 - the number of full-time equivalent employees and pay rates and
 - the payments on eligible mortgage, lease, and utility obligations
- You must certify that the documents are true and that you used the forgiveness amount to keep employees and make eligible mortgage interest, rent, and utility payments. The lender must make a decision on the forgiveness within 60 days.

SBA's PPP Loan Forgiveness, Continued

The PPP is a loan incentive program to not reduce workforce.

- At least **75% of the PPP loan proceeds** must be used during the 8-weeks **for payroll costs** in forgiveness calculation.
- The **remainder** of the loan can be used for interest, rent and utilities.

SBA's PPP Loan Forgiveness Reductions

Forgiveness will be reduced for employee cuts or reduction in wages using a pro-rata formula.

Staff Level

- Your loan forgiveness will be reduced if you decrease your full-time employee headcount.

Payroll Level

- Your loan forgiveness will also be reduced if you decrease salaries and wages by more than 25% for **any employee*** that made less than \$100,000 annualized in 2019.
- * Does not have to be the same employee.

Exception for Rehiring

- You have until June 30, 2020 to restore your full-time employment and salary levels for any changes made between February 15, 2020 and April 26, 2020.
- Amounts of forgiveness do not constitute taxable income.

Sample Checklist to Prepare for SBA Loans*

- Bylaws or Operating Agreement.
- Latest Available Business Tax Return.
- Latest Available Internal 2019 YE Financials.
- Spreadsheet Detailing the following:
 - List of all Full Time Employees with 8 weeks salary + payroll taxes.
- Payroll tax filings March 30, 2019 –March 30, 2020 or for seasonal employers a 12-week period starting on February 15, 2019 or March 1, 2019 ending June 30, 2019.
- Forms 1099-MISC.
- Healthcare insurance premiums paid by business under a group plan.
- Retirement plan funding paid by business.
- 2 months rent with copies of leases.
- 2 months mortgage interest with copy of loan payments.
- 2 months of utility costs with copy of utility payments.

** Requirements may by lender*

Certifications for SBA Loans

Borrowers must include a Good-Faith Certification stating the following:

- Current economic uncertainty makes this loan request necessary to support the ongoing operations of the applicant.
- Funds will be used to retain workers and maintain payroll, make mortgage, lease, and utility payments.
- The applicant does not have any other application pending under this program for the same purpose.
- From February 15, 2020 until December 31, 2020, the applicant has not received duplicative amounts under this program.

Restaurants, Service and
Retail Businesses

COVID Relief Practical Applications

Trinity Bradley-Anderson, CPA

Jordan Empey, CPA

Many Options – What Works for You?

COVID-19 Business Relief Analysis



SBA Loans



FFCRA Credits



CARES Act Employee
Retention Credit



CARES Act Employer
Payroll Tax Payment
Deferral



CARES Act
Unemployment
Assistance

Summary descriptions are included in the handouts and on the worksheet.



SBA Loans

- Loans offered to small businesses with 500 or fewer employees
- Loans are given up to a maximum of the lesser of \$10 million, or 2.5 times the average monthly payroll costs including
 - wages for employees making under \$100,000
 - expenses for paid sick leave, healthcare and other benefits during the 1-year period before the date on which the loan was made
- Maximum interest rate of 4% and term up to 10 years with no personal guarantee or collateral required. Payments are deferred up to six to 12 months
- Part of this loan may be forgiven and not counted as income to you, if it's spent during the first eight weeks on specific operating expenses.
- o Loan forgiveness is contingent on very specific requirements for maintaining numbers of employees and compensation levels.



FFRCA Credits

- Refundable payroll tax credit equal to 100% of required emergency paid sick leave, capped at either \$2,000 or \$5,110 per employee depending on reason for leave
- Refundable payroll tax credit equal to 100% of expanded FMLA, capped at \$10,000 per employee
- Payroll tax credits increased by 1) the employer's share of Medicare tax on emergency paid sick leave and FMLA; and 2) amounts paid by the employer to maintain a group health plan



CARES Act Employee Retention Credit

- Refundable payroll tax credit equal to 50% of qualifying wages paid to employees, plus related healthcare costs, capped at \$5,000 per employee
- Credit is available to employers whose:
 - Operations were fully or partially suspended due to a COVID-19 related government shutdown order, or
 - Gross receipts for the quarter were less than 50% of the gross receipts for the same quarter in 2019
- Employers receiving a loan under the SBA Paycheck Protection Program are not eligible for this credit
- Emergency paid sick leave and FMLA wages paid under the FFCRA are not eligible for this credit



CARES Act

Payroll Tax Payment Deferral

- Permits employers to defer payment of the employer portion of Social Security tax (6.2%) that would otherwise be due and payable through December 31, 2020, to a later date
- Employers would be required to pay 50% of the deferred amount on or before December 31, 2021 with any remaining amount paid on or before December 31, 2022
- Self-employed individuals would be eligible to defer 50% of self-employment Social Security tax payments
- Employers who receive a loan under the SBA Paycheck Protection Program and have their indebtedness forgiven are not eligible for the payroll tax deferral



CARES Act

Unemployment Assistance

- Refundable payroll tax credit equal to 100% of required emergency paid sick leave, capped at either \$2,000 or \$5,110 per employee depending on reason for leave
- Refundable payroll tax credit equal to 100% of expanded FMLA, capped at \$10,000 per employee
- Payroll tax credits increased by 1) the employer's share of Medicare tax on emergency paid sick leave and FMLA; and 2) amounts paid by the employer to maintain a group health plan

Your Facts + Circumstances

- Every scenario is different.
- Determine what makes sense for your **facts + circumstances**.
- Organize your information using the 15-question worksheet available on www.skrco.com/client-center/CoronavirusUpdates
- Share that information with your trusted advisor or SBA Lender for recommendations.

skr+co COVID-19 Business Relief Analysis Questionnaire

Answer the questions below addressing all required fields. Once complete, your responses will be analyzed and presented on the Analysis tab.

Questionnaire is either not complete or has validation errors.

1. Company Name	Blue Skies Outdoor	Blue Skies Outdoor
2. Number of Employees	75	
3. Average Monthly Gross Payroll Expense	90,000	
4. Does the company have more than 100 full-time employees?	NO	
5. Is the company a restaurant? (NAICS sector 72 - Accommodation and Food Services sector)	NO	
6. Have operations been or will they be fully or partially suspended, due to a COVID 19 related shut down order?	YES	
7. Have gross receipts declined or will they decline by more than 50 percent when compared to the same quarter in 2019?	YES	

Fictitious Business Examples

Seasonal
Business

Restaurant

Retail

Salon

Service

Downtown Service Repair

- Repairs specialty equipment



Worksheet Questions	Yes/No
Does the company have more than 100 full-time employees?	No
Is the company a restaurant? (NAICS sector 72 - Accommodation and Food Services sector)	No
Have operations been or will they be fully or partially suspended, due to a COVID 19 related shut down order?	Yes
Have gross receipts declined or will they decline by more than 50 percent when compared to the same quarter in 2019?	No

Service Repair Facts + Circumstances

Worksheet Questions*	Answers
Number of FTE Employees	1
Average monthly gross payroll expense	\$8,000
Number of employees you will continue to pay during the 8-week period	1
Average monthly payroll for the employees who you will keep on.	\$6,500

Worksheet Questions*	Amount (04/1/19 to 3/31/20)
Payroll - Salaries & Wages	\$97,230
Employee Benefits, Group Health Care	\$9,600
Employee Benefits, Worker's Comp only	\$835
State or Local Tax Assessed on Compensation	\$7,795
Subcontractors	0
Reductions:	--
Wages over \$100k	0
Foreign Wages	0
Qualified FFCRA Wages	0

**See worksheet for all 15 questions.*

Service Repair Facts + Circumstances

SBA Loans	FFCRA Credits	CARES Act Employee Retention Credit	CARES Act Employer Payroll Tax Payment Deferral	CARES Act Unemployment Assistance
Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES
<p>Max Loan Amount \$ 24,055</p>	<p>Sick Leave Max Pay/Credit \$ 0</p> <p>FMLA Max Pay/Credit \$ 0</p> <p>Estimated Monthly Max Sick Leave Pay/Credit \$ 0</p> <p>Estimated Monthly Max FMLA Pay/Credit \$ 0</p>	<p>Max Credit Amount \$ 5,000</p> <p>Estimated Monthly Credit Amount \$ 3,250</p>	<p>Maximum Monthly Payroll Tax Deferral (Based on Current Monthly Payroll Expense) \$ 496.</p>	<p>Max Weekly Benefits by State CO - \$ 1,197</p>

Restaurant

Single Location

Betsy's Burgers



Worksheet Questions	Yes/No
Does the company have more than 100 full-time employees?	No
Is the company a restaurant? (NAICS sector 72 - Accommodation and Food Services sector)	Yes
Have operations been or will they be fully or partially suspended, due to a COVID 19 related shut down order?	Yes
Have gross receipts declined or will they decline by more than 50 percent when compared to the same quarter in 2019?	Yes

Betsy's Burgers Facts + Circumstances

Worksheet Questions*	Answers
Number of FTE Employees	15
Average monthly gross payroll expense	\$18,000
Number of employees you will continue to pay during the 8-week period	6
Average monthly payroll for the employees who you will keep on.	\$9,000

Worksheet Questions*	Amount (04/1/19 to 3/31/20)
Payroll - Salaries & Wages	\$216,000
Employee Benefits, Worker's Comp only	\$2,000
State or Local Tax Assessed on Compensation	\$16,524
Subcontractors	0
Reductions:	--
Wages over \$100k	0
Foreign Wages	0
Qualified FFCRA Wages	0

**See worksheet for all 15 questions.*

Betsy's Burgers Facts + Circumstances

SBA Loans	FFCRA Credits	CARES Act Employee Retention Credit	CARES Act Employer Payroll Tax Payment Deferral	CARES Act Unemployment Assistance
Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES
Max Loan Amount \$ 48,860	Sick Leave Max Pay/Credit \$ 2,000 FMLA Max Pay/Credit \$ 0 Estimated Monthly Max Sick Leave Pay/Credit \$ 2,000 Estimated Monthly Max FMLA Pay/Credit \$ 0	Max Credit Amount \$ 30,000 Estimated Monthly Credit Amount \$ 4,500	Maximum Monthly Payroll Tax Deferral (Based on Current Monthly Payroll Expense) \$ 1,116.	Max Weekly Benefits by State CO - \$ 1,197

Tacos³ Facts + Circumstances

Worksheet Questions*	Answers
Number of FTE Employees	40
Average monthly gross payroll expense	\$58,000
Number of employees you will continue to pay during the 8-week period	18
Average monthly payroll for the employees who you will keep on.	\$27,500

Worksheet Questions*	Amount (04/1/19 to 3/31/20)
Payroll - Salaries & Wages	\$696,000
Employee Benefits, Worker's Comp only	\$5,200
State or Local Tax Assessed on Compensation	\$53,244
Subcontractors	0
Reductions:	--
Wages over \$100k	0
Foreign Wages	0
Qualified FFCRA Wages	0

*See worksheet for all 15 questions.

Tacos³ Facts + Circumstances

SBA Loans	FFCRA Credits	CARES Act Employee Retention Credit	CARES Act Employer Payroll Tax Payment Deferral	CARES Act Unemployment Assistance
Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES
<p>Max Loan Amount \$ 157,175</p>	<p>Sick Leave Max Pay/Credit \$ 2,000</p> <p>FMLA Max Pay/Credit \$ 0</p> <p>Estimated Monthly Max Sick Leave Pay/Credit \$ 2,000</p> <p>Estimated Monthly Max FMLA Pay/Credit \$ 0</p>	<p>Max Credit Amount \$ 90,000</p> <p>Estimated Monthly Credit Amount \$ 13,750</p>	<p>Maximum Monthly Payroll Tax Deferral (Based on Current Monthly Payroll Expense) \$ 3,596.</p>	<p>Max Weekly Benefits by State CO - \$ 1,197</p>

Haute Springs Boutique

- Fashion designs
- Home décor + sundries



Worksheet Questions	Yes/No
Does the company have more than 100 full-time employees?	No
Is the company a restaurant? (NAICS sector 72 - Accommodation and Food Services sector)	No
Have operations been or will they be fully or partially suspended, due to a COVID 19 related shut down order?	Yes
Have gross receipts declined or will they decline by more than 50 percent when compared to the same quarter in 2019?	Yes

Haute Springs Facts + Circumstances

Worksheet Questions*	Answers
Number of FTE Employees	3
Average monthly gross payroll expense	\$2,250
Number of employees you will continue to pay during the 8-week period	1
Average monthly payroll for the employees who you will keep on.	\$1,200

Worksheet Questions*	Amount (04/1/19 to 3/31/20)
Payroll - Salaries & Wages	\$27,000
Employee Benefits, Worker's Comp only	\$525
State or Local Tax Assessed on Compensation	\$2,066
Subcontractors	0
Reductions:	--
Wages over \$100k	0
Foreign Wages	0
Qualified FFCRA Wages	0

**See worksheet for all 15 questions.*

Haute Springs Facts + Circumstances

SBA Loans	FFCRA Credits	CARES Act Employee Retention Credit	CARES Act Employer Payroll Tax Payment Deferral	CARES Act Unemployment Assistance
Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES
Max Loan Amount \$ 6,165	Sick Leave Max Pay/Credit \$ 0 FMLA Max Pay/Credit \$ 0 Estimated Monthly Max Sick Leave Pay/Credit \$ 0 Estimated Monthly Max FMLA Pay/Credit \$ 0	Max Credit Amount \$ 5,000 Estimated Monthly Credit Amount \$ 600	Maximum Monthly Payroll Tax Deferral (Based on Current Monthly Payroll Expense) \$ 140.	Max Weekly Benefits by State CO - \$ 1,197

Salon Examples | Two Operating Models

Salon
Booth-Rental

Salon
Commission-Based

Worksheet Questions	Yes/No
Does the company have more than 100 full-time employees?	No
Is the company a restaurant? (NAICS sector 72 - Accommodation and Food Services sector)	No
Have operations been or will they be fully or partially suspended, due to a COVID 19 related shut down order?	Yes
Have gross receipts declined or will they decline by more than 50 percent when compared to the same quarter in 2019?	Yes

Bae Beauty Salon Facts + Circumstances

Worksheet Questions*	Answers
Number of FTE Employees	1
Average monthly gross payroll expense	\$5,000
Number of employees you will continue to pay during the 8-week period	1
Average monthly payroll for the employees who you will keep on.	\$5,000

Worksheet Questions*	Amount (04/1/19 to 3/31/20)
Payroll - Salaries & Wages	\$60,000
Employee Benefits, Worker's Comp only	\$600
State or Local Tax Assessed on Compensation	\$4,590
Subcontractors	0
Reductions:	--
Wages over \$100k	0
Foreign Wages	0
Qualified FFCRA Wages	0

*See worksheet for all 15 questions.

Bae Beauty Salon Facts + Circumstances

SBA Loans	FFCRA Credits	CARES Act Employee Retention Credit	CARES Act Employer Payroll Tax Payment Deferral	CARES Act Unemployment Assistance
Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES
Max Loan Amount \$ 13,583	Sick Leave Max Pay/Credit \$ 0 FMLA Max Pay/Credit \$ 0 Estimated Monthly Max Sick Leave Pay/Credit \$ 0 Estimated Monthly Max FMLA Pay/Credit \$ 0	Max Credit Amount \$ 5,000 Estimated Monthly Credit Amount \$ 2,500	Maximum Monthly Payroll Tax Deferral (Based on Current Monthly Payroll Expense) \$ 310.	Max Weekly Benefits by State CO - \$ 1,197

Salon

Commission-Based

Salon Amore - Facts + Circumstances

Worksheet Questions*	Answers
Number of FTE Employees	10
Average monthly gross payroll expense	\$38,500
Number of employees you will continue to pay during the 8-week period	4
Average monthly payroll for the employees who you will keep on.	\$7,200

Worksheet Questions*	Amount (04/1/19 to 3/31/20)
Payroll - Salaries & Wages	\$462,000
Employee Benefits, Worker's Comp only	\$1,200
State or Local Tax Assessed on Compensation	\$35,343
Subcontractors	0
Reductions:	--
Wages over \$100k	0
Foreign Wages	0
Qualified FFCRA Wages	0

**See worksheet for all 15 questions.*

Salon Amore - Facts + Circumstances

SBA Loans	FFCRA Credits	CARES Act Employee Retention Credit	CARES Act Employer Payroll Tax Payment Deferral	CARES Act Unemployment Assistance
Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES
Max Loan Amount \$ 103,863	Sick Leave Max Pay/Credit \$ 0 FMLA Max Pay/Credit \$ 0 Estimated Monthly Max Sick Leave Pay/Credit \$ 0 Estimated Monthly Max FMLA Pay/Credit \$ 0	Max Credit Amount \$ 20,000 Estimated Monthly Credit Amount \$ 3,600	Maximum Monthly Payroll Tax Deferral (Based on Current Monthly Payroll Expense) \$ 2,387.	Max Weekly Benefits by State CO - \$ 1,197

Blue Skies Outdoor

Seasonal Business



- Operates for five-months annually.
- Qualifies as a seasonal employer.

Worksheet Questions	Yes/No
Does the company have more than 100 full-time employees?	No
Is the company a restaurant? (NAICS sector 72 - Accommodation and Food Services sector)	No
Have operations been or will they be fully or partially suspended, due to a COVID 19 related shut down order?	Yes
Have gross receipts declined or will they decline by more than 50 percent when compared to the same quarter in 2019?	Yes

Blue Skies' Facts + Circumstances

Worksheet Questions*	Answers
Number of FTE Employees	75
Average monthly gross payroll expense	\$90,000
Number of employees you will continue to pay during the 8-week period	15
Average monthly payroll for the employees who you will keep on.	\$22,000

Worksheet Questions*	Amount (04/1/19 to 3/31/20)
Payroll - Salaries & Wages	\$1,125,000
Employee Benefits, Worker's Comp only	15,000
State or Local Tax Assessed on Compensation	85,000
Subcontractors	0
Reductions:	--
Wages over \$100k	0
Foreign Wages	0
Qualified FFCRA Wages	0

**See worksheet for all 15 questions.*

Blue Skies' Facts + Circumstances

SBA Loans	FFCRA Credits	CARES Act Employee Retention Credit	CARES Act Employer Payroll Tax Payment Deferral	CARES Act Unemployment Assistance
Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES	Qualifies? YES
Max Loan Amount \$ 255,208	Sick Leave Max Pay/Credit \$ 0 FMLA Max Pay/Credit \$ 0 Estimated Monthly Max Sick Leave Pay/Credit \$ 0 Estimated Monthly Max FMLA Pay/Credit \$ 0	Max Credit Amount \$ 75,000 Estimated Monthly Credit Amount \$ 11,000	Maximum Monthly Payroll Tax Deferral (Based on Current Monthly Payroll Expense) \$ 5,580.	Max Weekly Benefits by State CO - \$ 1,197

Recovery Rebates: How Much + Estimated Timing



TIP: Watch for look-alike sites or false claims requesting personal information.

- A web-based portal is being developed by the Treasury.
- For individuals to provide their banking information to the IRS online (i.e., electronic vs. mailed checks).
- The IRS will post all key information on [IRS.gov/coronavirus](https://www.irs.gov/coronavirus) as soon as it becomes available.
- We will share this information on our Coronavirus updates page as well.

Remember to Breathe



- We will all get through this together.
- Stay informed.
- Know your resources.

Upcoming Webinars

APR 07 | The CARES Act

Presented by Jordan Empey, Buddy Newton, Doreen Merz



APR 14 | Business Recovery, Cash Flow + Financial Analysis

Presented by Jordan Empey, Brian Mena and guest presenter
Aikta Marcoulier, Small Business Development Center



Go to skrco.com/client-center/CoronavirusUpdates for post webinar materials.